



January 22, 2026

Quarterly Meeting Agenda

Location: Virtual

Time: 3:00 p.m. MST

Join Meeting: <https://us02web.zoom.us/j/87571769063>

Zoom Meeting ID: 875 7176 9063

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|---|----------------------------|
| 1) Call to Order | Maria Butts |
| 2) Swearing in of Officers | Maria Butts |
| a) Indigenous Lands Liaison – Alisa Reed | |
| 3) Consideration of Approval of Mid-Year Meeting Minutes | Maria Butts |
| 4) Budget Update | Carla Belski |
| a) Review and approve 2025 End of Year Financial Report. | |
| b) Discuss suggested fiscal year amendment to the by-laws. | |
| 5) Membership Update | Katie Canter |
| a) Consideration to add a retiree membership fee. | |
| 6) Resource Development Coordinator Update | Cassie Lasson |
| 7) Trails Update | Bob Walker |
| 8) University Liaison Update | Elena Bigard |
| 9) Urban Forestry Liaison Update | Patrick Plantenberg |
| 10) Parks Liaison Update | Lincoln Lake |
| 11) Recreation Liaison Update | Mitch Lauenstein |
| 12) Aquatics Liaison Update | Hannah Shepard |
| 13) Indigenous Lands Liaison | Alissa Reed |
| 14) Legislative Update | Bob Walker |
| 15) Conference Update | Lincoln Lake |
| 16) Identify Upcoming Meetings | Maria Butts |
| a) Mid-Year Meeting Date | |
| b) Next Quarterly Meeting Date | |
| 17) Other Items from the Board | Maria Butts |
| a) Discussion about Strategic Planning | |



Mid-Year Meeting Agenda
Location: MLCT Annual Conference
Wednesday October 15, 2025
Time: 12 p.m. – 1 p.m.

Double Tree Hotel
27 N 27th St., Billings, MT

Weblink: <https://us02web.zoom.us/j/83909042772>

Meeting ID: 839 0904 2772

Dial in by phone: 1-253-205-0468

- 1) **Call to Order at 12:06 p.m.** **Maria Butts**
- 2) **Consideration of Approval of Quarterly Meeting Minutes** **Maria Butts**
Approved by Patrick Plantenberg and seconded by Shawn Fredrickson. All ayes.
- 3) **Swearing in of Officers** **Maria Butts**
 - a) Past President - Mitch Overton
President Maria Butts swore in Mitch Overton as Past President.
- 4) **Budget Update** **Carla Belski**
Carla Belski provided a budget update. Insurance has been paid, and we continue to pay Cassie for work on the conference planning. We are on track to be close to where our year-end cash balance is.
- 5) **Membership Update** **Katie Canter**
 - a) Request for Proposed Update to Membership Fees
The last increase was in 2020. Maria Butts shared the proposed rates are competitive with other organizations with membership fees. Dylan Thornton asked if our membership numbers have been trending up or down over the past few years. Cassie shared we are trending upwards and still striving to get to the membership numbers we were once at. Jodie Adams moved to approve the new rates. Seconded by Carla Belski. All ayes. Shawn Fredrickson asked if we know how much more we will be bringing in. Maria shared we would need to calculate that. Cassie said she will include it in the next report. Carla asked Cassie if memberships were being sent out early. Cassie confirmed, December 1st. Jodie asked if there is a fee for retirees. Cassie will add this category. Maria added we could put this on the agenda if we are interested in adding a retiree membership fee. Jodie said she would like it on the next agenda. Several other members agreed. Maria requested Katie Canter to see if other communities have retiree rates and where they have it.
- 6) **Resource Development Coordinator Update** **Cassie Lasson**
 - a) Review and Consideration to Renew the Resource Development Coordinator Contract

Cassie shared she has been working with the conference committee. They have created a theme and logo. Sponsors and exhibitor registration are up and running. Next month, she will work on getting registration open for Dec 1. The 2026 annual conference theme is Celebrate the Treasure State.

Cassie also shared it is time to consider renewal of her contract. Cassie shared her scope of work and service estimate. Her increased rate is based on experience, time, and cost of living. Patrick Plantenberg moved to accept the contract as presented. Seconded by Kory Thompson. All ayes.

7) Trails Update

Bob Walker

Cassie shared Bob's mic was not working. Below is a recap of his report:

The State Trails Advisory Committee (STAC) met on September 23 to discuss 2026 Trail Stewardship Program (TSP) and Recreational Trails Program (RTP). The legislature passed a bill to make several changes to TSP:

- Grants are now allowed for equipment purchase including, but not limited to, groomers for cross country ski and snowmobile programs.
- Grants are now allowed for safety education including, but not limited to, avalanche awareness and avalanche forecasting.
- Grants are now allowed for feasibility studies, planning and economic impact studies.
- Advances of grant funds to successful applicants are now allowed which is a benefit to smaller communities and private non-profit organizations.

Applications will likely open November 1 with closing end of January.

There is some concern about RTP federal dollars. No negative info at this time, but we will keep our eye on it.

Transportation Alternatives Grants – Some in other states have been suspended, nothing in Montana yet.

A Federal Highway Administration RAISE grant was approved to the Montana Trail Coalition (5 counties and communities in western Montana) for a feasibility study and some implementation for a rail-trail from Bozeman to the Idaho border.

The Montana Outdoor Recreation Summit will be held in Billings October 21 – 23 at the Northern Hotel.

8) University Liaison & Student Liaison Update

Elena Bigart & Ava Worbets

Elena Bigart shared a lot more will be done in the next few months as they plan to increase student involvement at the 2026 conference. She will have more specifics at the next meeting.

9) Aquatics Liaison Update

Hannah Shepard

Hannah shared she is running lifeguard courses and plans to coordinate with the conference. She is not planning on the training taking place during the conference but maybe offering it a day before. She asked us to let her know if we have people who are interested in lifeguard training.

Jodie Adams shared Dr Melissa Weddell has been sworn into the American Academy of Parks & Recreation. This is the think tank for NRPA. Jodie congratulated Maria Butts on becoming a new instructor for NRPA's Director's School.

10) Urban Forestry Liaison Update

Patrick Plantenberg

Patrick shared if Lincoln needs more parks maintenance classes to contact him. The City of Kalispell asked for a full park and urban forestry track for 2027 with hands on field training.

11) Parks Liaison Update

Lincoln Lake

Lincoln was not present, so Cassie shared his report:

- Winter is coming soon! (Already here in some places!)
 - Time to fit in that last dryland unirrigated seasonal mow
 - Application of Autumn Elite for fresh green spring turf!
 - Remember to perform preseason inspections and maintenance on snow removal equipment
 - Get your ice cleats ordered for staff
 - Stock up on enviro friendly ice melt – remember to use ice melt sparingly. Manual/mechanical removal of ice may be necessary, and snow should be removed before applying! Never apply ice melt to new concrete within 1 year of being poured
 - Now is a perfect time to run pre-checks of snow routes to investigate changes, heaves, new concrete, ensure snow storage areas are clear, and clear obstacles before they're buried in snow
 - Finish up irrigation and seasonal water system winterization
 - Time for tennis, volleyball, soccer nets and windscreens inspection and take down for winter storage
 - Remember your regular HVAC maintenance

12) Legislative Update

Bob Walker

Cassie shared Bob's report:

- We saved \$1.1 million/year from Recreational marijuana for the Montana Trail Stewardship Program. Three bills would have eliminated that.
- We were successful in appropriation of \$2 million/year for that grant program. Acknowledged work by all in contacting legislators and lobbyist Noah Marion with Wild Montana.
- Appropriation of \$1.5 million/year for RTP. Even though these are federal funds administered by FWP, we must have authority from the legislature to expand.
- E bike bills failed in committee.
- Future: Full authority for recreational marijuana funds of \$1.9 million/year and re-creation of the Office of Outdoor Recreation.

13) Conference Update

Lincoln Lake

As Lincoln is absent, Cassie shared the conference theme is *Celebrate the Treasure State* and shared the logo. The draft schedule is complete, and the tracks are finalized. These will be advertised. The call for presenters is finalized and is on website if you would like to present at the conference in Missoula Mar 30 – April 2nd. There is a call for exhibitors and sponsorship levels on the website as well. The hotel link is posted. She shared they will be looking for silent auction items, single items or a basket of things. Cassie mentioned a sticker exchange with different parks and recreation groups. New this year are the forms are fillable PDF's. Checks can be sent to Carla. Cassie showed the layout of the exhibitor hall and said the Monday night social event is secured. The committee is doing menu planning now. Jodie Adams shared there is a highlight of Montana in the current NRPA magazine which features Livingston and Great Falls. Jodie also shared the AAPRA mentorship program which will open in the spring. You can partner with academy directors and move forward with your career. There are usually 110 pairs across the country that they train and work with at an individual level. AAPRA is offering Conversations that Matter which is free to us. Professionally, this will help us stay up to trend. These are available at aapra.com. It should be posted by December with first one in January. Jodie shared that on a national call this morning, tennis was named healthiest sport in the world.

Here are some links from the conference update Cassie shared in the chat:

Call for Presenters: <https://mtrpa.info/wp-content/uploads/2025/10/Call-for-Presenters.pdf>

Call for Sponsors and Exhibitors: <https://mtrpa.info/wp-content/uploads/2025/10/2026-MTRPA-Conference-Exhibitor-and-Sponsor-Invitation.pdf>

14) Identify Upcoming Meetings

Maria Butts

- a) Next Quarterly Meeting Date – Carla motioned for Jan 22, 2026, at 3 p.m.
Seconded by Shawn. All ayes.
- b) Annual Meeting Date – In Missoula, conference is March 30 – April 2nd, 2026.
Cassie will confirm the date of our meeting.

15) Open Positions

Maria Butts

- a) Indigenous Lands Liaison
Maria nominated Alissa Reed from Polson for this position. Seconded by Carla. All ayes.

16) Other Items from the Board

Maria Butts

None.

17) Adjournment. Motioned by Patrick at 1:08 p.m. and seconded by Carla. All ayes.

MTRPA Budget vs. Actual 2025			
Beginning Cash Balance	\$20,860.27	\$18,765.25	\$18,765.25
Expenses	Actual 2024	Approved 2025	Actual 2025
Fees and Memberships			
Corporate Fee and By-law Changes		\$20.00	
Montana Nonprofit Association Membership	\$85.00	\$85.00	\$85.00
Montana Trails Coalition Membership	\$100.00	\$50.00	\$50.00
NRPA Membership	\$250.00	\$250.00	\$250.00
Website and E-Newsletter Fees			
E-Newsletter Fees	\$156.00	\$156.00	\$156.00
Web page hosting support	\$285.97	\$229.99	\$389.72
Website Annual contract	\$299.00	\$299.00	\$299.00
Liability Insurance			
Annual Premium	\$1,165.00	\$1,165.00	\$1,165.00
Student Expenses			
Student Scholarships	\$2,000.00	\$2,000.00	\$2,000.00
Student expense for conference		\$1,500.00	\$1,500.00
MTRPA Conference Expenses			
Convention Center Fees, Food, and Beverages	\$28,075.59	\$25,000.00	\$32,626.08
Program Guide and Supplies	\$2,064.61	\$2,500.00	\$6,274.78
Other (Speaker fees & travel, entertainment, etc.)	\$6,094.31	\$2,500.00	\$9,165.18
Awards	\$271.50	\$300.00	\$303.00
Office Supplies and Bank Fees			
Office Supplies		\$20.00	\$29.00
Professional Development			
NRPA National Conference			
Membership Development		\$500.00	
Legislative Support			
Resource Development Coordinator			
Contract	\$15,000.00	\$15,000.00	\$14,843.75
Consultant Travel (\$1,000 mileage, \$300 food, \$700 hotel)		\$2,000.00	\$1,097.71
Total	\$55,846.98	\$53,574.99	\$70,234.22
Revenue	Actual 2024	Approved 2025	Actual 2025
Conference Revenue			
Registration	\$21,050.00	\$25,000.00	\$29,036.40
Conference Sponsorships	\$21,144.08	\$13,750.00	\$20,770.78
Exhibitor Booths	\$7,237.25	\$4,500.00	\$12,890.41
Silent Auction/Fundraisers	\$442.75	\$1,500.00	\$1,446.31
Memberships	\$3,829.87	\$5,500.00	\$9,783.20
Website Revenue (job board and web ads)	\$48.01	\$250.00	\$48.01
Interest			
Scholarship funding		\$2,000.00	\$4,000.00
Total	\$53,751.96	\$52,500.00	\$77,975.11
Year End Cash Balance	\$18,765.25	\$17,690.26	\$26,506.14

Montana Trails Recreation Park Association - Checking 2025							
Date	Payee / Recpt Source	Description	Ck No.	Cleared	Disbursmt	Recpt	Balance
	Balance Forward						\$18,765.25
1/2/25	Front Desk, Inc.	Web Page Hosting - \$229.99; Website Annual Contract - \$299.00	1388	x	\$528.99		\$18,236.26
1/8/25	PayPal	Memberships - \$3,098.34; Conf. Sponsor \$387.55		x		\$3,485.89	\$21,722.15
1/3/25	City of Whitefish	Membership		x		\$240.00	\$21,962.15
1/15/25	Play Space Designs	Conference Exhibitor Fee		x		\$470.00	\$22,432.15
1/16/24	Joel Meier	Scholarship Donation		x		\$2,000.00	\$24,432.15
1/22/25	Mail Chimp	Newsletter Monthly Fee		x	\$13.00		\$24,419.15
1/29/25	Steiner Thuesen	Conference Exhibitor Fee - \$470; Sponsor \$300		x		\$770.00	\$25,189.15
2/7/25	Network Solutions	Domain Renewal		x	\$75.56		\$25,113.59
2/8/25	Network Solutions	Donmain Privacy Protection		x	\$17.99		\$25,095.60
2/10/25	Great Western Recreation	Exhibitor - \$470, Sponsor \$4,000		x		\$4,470.00	\$29,565.60
2/12/25	Water and Environmental Technologies	\$350 Sponsorship; \$530 Exhibitor Booth; \$400 extra attendees		x		\$1,280.00	\$30,845.60
2/13/25	City of Missoula, City of Kalispell	Missoula - \$5940 Conf Registration; Kalispell Membership \$360		x		\$6,300.00	\$37,145.60
2/19/25	Northwest Playground Equipment Ince	Sponsorship		x		\$2,000.00	\$39,145.60
2/19/25	K2 Ventures Inc	Sponsorship		x		\$1,000.00	\$40,145.60
2/19/25	Great Western Recreation	Refund Exhibitor Overpayment	1390	x	\$470.00		\$39,675.60
2/24/25	Mail Chimp	Newsletter Monthly Fee		x	\$13.00		\$39,662.60
2/26/25	Garrett & Company	Sponsorship		x		\$1,000.00	\$40,662.60
2/28/25	Patrick Plantenberg	MUCFA Booth		x		\$670.00	\$41,332.60
3/3/25	Univeristy of Montana	Conference Registration		x		\$1,240.00	\$42,572.60
3/3/25	City of Lewistown	Annual Membership		x		\$60.00	\$42,632.60
3/7/25	Dakota Playground	Exhibitor - \$470		x		\$470.00	\$43,102.60
3/12/25	KLJ Solutions Holding Company	Exhibitor - \$530		x		\$530.00	\$43,632.60
3/12/25	Front Desk, Inc.	Travel Expenses	1389	x	\$310.99		\$43,321.61
3/17/25	Amazon	Conference supplies	Debit	x	\$101.78		\$43,219.83
3/19/25	AC Marriot	Conference Convention Center Fees	Debit	x	\$2,500.00		\$40,719.83
3/19/25	Clean Slate	Conference supplies	Debit	x	\$430.00		\$40,289.83
3/19/25	4Imprint	Confernce supplies	Debit	x	\$1,099.09		\$39,190.74
3/20/25	4Imprint	Confernce supplies	Debit	x	\$3,428.50		\$35,762.24
3/21/25	Montana Party Rental	Conference supplies	Debit	x	\$19.91		\$35,742.33
3/24/25	Amazon	Conference supplies	Debit	x	\$8.89		\$35,733.44
3/24/25	Mail Chimp	Newsletter Monthly Fee	Debit	x	\$13.00		\$35,720.44
3/24/25	Sanbell - Rocky Mountain	Exhibitor		x		\$970.00	\$36,690.44
3/24/25	Paypal Deposit	Memberships -\$1,729.38 Sponsorship - \$1,983.23		x		\$3,712.61	\$40,403.05
3/24/25	Gallatin Valley Land Trust	Conference Sponsorship		x		\$5,000.00	\$45,403.05
3/24/25	Jeremy McGhee	Conference expense - Speaker Fees	1391	x	\$1,000.00		\$44,403.05
3/26/25	Montana Party Rental	Conference supplies	Debit	x	\$46.01		\$44,357.04
3/26/25	Amazon	Conference supplies	Debit	x	\$185.13		\$44,171.91

3/31/25	Roots Kitchen and Cannery	Conference supplies	Debit	x	\$340.00		\$43,831.91
4/2/25	Hunter Tillman	Joel Meier Scholarship	1392	x	\$1,000.00		\$42,831.91
4/2/25	Savannah Deuter	Joel Meier Scholarship	1393	x	\$1,000.00		\$41,831.91
4/2/25	Personalize It	Conference awards	Debit	x	\$303.00		\$41,528.91
4/4/25	Journey Rent-A-C	Conference Car Rental	Debit	x	\$86.48		\$41,442.43
4/4/25	Journey Rent-A-C	Conferennce Car Rental	Debit	x	\$432.39		\$41,010.04
4/4/25	Journey Rent-A-C	Conference Car Rental	Debit	x	\$345.91		\$40,664.13
4/8/25	Element	Resource Coordinator Hotel	Debit	x	\$576.24		\$40,087.89
4/9/25	Joe's Parkway Market	Conference Food Expense	Debit	x	\$790.00		\$39,297.89
4/9/25	Town and Country	Conference Food Expense	Debit	x	\$12.14		\$39,285.75
4/14/25	Cash Deposit	Silent Auction - 71.00; 50/50 - \$276		x		\$347.00	\$39,632.75
4/14/25	AC Marriot	Hotel for Speaker - Kristine Straton	Debit	x	\$576.24		\$39,056.51
4/14/25	AC Marriot	Hotel for Speaker - Jeremy McGhee	Debit	x	\$384.16		\$38,672.35
4/14/25	The Extreme History Project	Speaker Fees	Debit	x	\$125.00		\$38,547.35
4/16/25	TicketLeap Deposit	Conference Income		x		\$29,296.81	\$67,844.16
4/16/25	Power Wellness	Speaker Fees	1394	x	\$745.00		\$67,099.16
4/16/25	Bozeman Event Space LLC	Conference Expense - Event Space	1395	x	\$4,715.00		\$62,384.16
4/16/25	AC Marriot	Confernece Expense - Conference Fees	1396	x	\$23,608.94		\$38,775.22
4/16/25	JMP PRO INC (Jeremy McGhee)	Conference Speaker fees	1397	x	\$4,000.00		\$34,775.22
4/16/25	Univeristy of Montana	Student Conference Expense	1398	x	\$340.00		\$34,435.22
4/16/25	Holiday Inn Missoula Downtown	Deposit 2026 Conference	1399	x	\$1,000.00		\$33,435.22
4/16/25	Front Desk, Inc.	Travel Expenses - \$171.68; Q1 \$3,800	1400	x	\$3,971.68		\$29,463.54
4/16/25	Bozeman Parks and Recreation	Reimburse Conference Expense - Staples Program Guide	1401	x	\$615.47		\$28,848.07
4/22/25	Mail Chimp	Newsletter Monthly Fee		x	\$13.00		\$28,835.07
4/25/25	Hale Creative Consulting	Speaker Fees	1402	x	\$1,000.00		\$27,835.07
4/25/21	Paypal Deposit	Directors Lunch- \$333.86 Silent Auction - \$669.35		x		\$1,003.21	\$28,838.28
5/22/25	Mail Chimp	Newsletter Monthly Fee		x	\$13.00		\$28,825.28
6/22/25	Mail Chimp	Newsletter Monthly Fee		X	\$13.00		\$28,812.28
6/27/25	Front Desk, Inc.	\$2,185 Contract, \$15.00 Travel	1403	x	\$2,200.00		\$26,612.28
7/21/25	Univeristy of Montana	Student Conference Expense	1404	x	\$1,160.00		\$25,452.28
7/22/25	Mail Chimp	Newsletter Monthly Fee		X	\$13.00		\$25,439.28
8/7/25	Front Desk, Inc.	Contract	1405	X	\$1,068.75		\$24,370.53
8/22/25	Mail Chimp	Newsletter Monthly Fee		x	\$13.00		\$24,357.53
9/9/25	Front Desk, Inc.	Invoice 5867612	1406	x	\$1,377.50		\$22,980.03
9/17/25	Montana Non-profit Association	2025 Membership Renewal	1407	x	\$85.00		\$22,895.03
9/22/25	Mail Chimp	Newsletter Monthly Fee		x	\$13.00		\$22,882.03
9/25/25	United States Liability Insurance Co.	2026 Liability Insurance Premium	1408	x	\$1,165.00		\$21,717.03
10/10/25	Front Desk, Inc.	Invoice #5867636	1409	x	\$1,805.00		\$19,912.03
10/22/25	Mail Chimp	Newsletter Monthly Fee		x	\$13.00		\$19,899.03
10/27/25	Zeffy Deposit	SCJ Alliance Sponsorship 26 Conference		x	\$0.00	\$500.00	\$20,399.03

[illegible]

MTRPA Financial Calendar - Annual Key Dates for FY July 1 – June 30

Date	Requirement	Authority	Notes
Quarterly Meeting (January)	Approve Quarterly Financial Report Review Draft Budget (Odd Numbered Years)	Budget Procedures	
April 15	Montana Annual Report	Montana Secretary of State	Required for all Montana nonprofits to maintain active registration. Must be filed online.
Annual Meeting (March/April)	Approve Budget (Even Numbered Years) Approve Quarterly Financial Report	Budget Procedures	
Quarterly Meeting (June)	Approve Quarterly Financial Report	Budget Procedures	
Mid-Year Meeting (October)	Approve End of Year Financial Report Approve 990	Budget Procedures	
November 15	IRS Form 990	Internal Revenue Service (IRS)	Submit approved form 990.

Transitional Budget Example - Partial 2026, FY27, and FY28						
Beginning Cash Balance	\$20,860.27	\$18,765.25	\$17,690.26	\$26,506.14	\$27,273.09	\$30,828.09
Expenses	Actual 2024	Actual 2025	Approved '26	Jan-Jun 26	FY27	FY28
Fees and Memberships						
Corporate Fee and By-law Changes			\$20.00	\$20.00	\$20.00	\$20.00
Montana Nonprofit Association Membership	\$85.00	\$85.00	\$85.00	\$85.00	\$85.00	\$85.00
Montana Trails Coalition Membership	\$100.00	\$50.00	\$50.00		\$100.00	\$100.00
NRPA Membership	\$250.00	\$250.00	\$250.00	\$250.00	\$250.00	\$250.00
Website and E-Newsletter Fees						
E-Newsletter Fees	\$156.00	\$156.00	\$156.00	\$156.00	\$156.00	\$156.00
Web page hosting support	\$285.97	\$389.72	\$229.99	\$229.99	\$300.00	\$300.00
Website Annual contract	\$299.00	\$299.00	\$299.00	\$299.00	\$299.00	\$299.00
Liability Insurance	\$1,165.00	\$1,165.00	\$1,165.00	\$1,165.00	\$1,165.00	\$1,165.00
Student Expenses						
Student Scholarships	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00
Student expense for conference		\$1,500.00	\$1,500.00	\$1,500.00	\$1,500.00	\$1,500.00
MTRPA Conference Expenses						
Convention Center Fees, Food, and Beverages	\$28,075.59	\$32,626.08	\$25,000.00	\$30,000.00	\$30,000.00	\$30,000.00
Program Guide and Supplies	\$2,064.61	\$6,274.78	\$2,500.00	\$2,500.00	\$2,500.00	\$2,500.00
Other (Speaker fees & travel, entertainment, etc.)	\$6,094.31	\$9,165.18	\$2,500.00	\$4,000.00	\$4,000.00	\$3,000.00
Awards	\$271.50	\$303.00	\$300.00	\$300.00	\$300.00	\$300.00
Office Supplies						
Office Supplies		\$29.00	\$20.00	\$20.00	\$20.00	\$20.00
Professional Development						
Membership Development			\$500.00		\$500.00	\$500.00
Resource Development Coordinator						
Contract	\$15,000.00	\$14,843.75	\$15,000.00	\$7,500.00	\$15,000.00	\$15,000.00
Consultant Travel (\$1,000 mileage, \$300 food, \$700 hotel)		\$1,097.71	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00
Total	\$55,846.98	\$70,234.22	\$53,574.99	\$52,024.99	\$60,195.00	\$59,195.00

Revenue	Actual 2024	Actual 2025	Approved '26	Jan-Jun 26	FY27	FY28
Conference Revenue						
Registration	\$21,050.00	\$29,036.40	\$25,000.00	\$25,000.00	\$25,000.00	\$25,000.00
Conference Sponsorships	\$21,144.08	\$20,770.78	\$13,750.00	\$15,250.00	\$20,000.00	\$20,000.00
Exhibitor Booths	\$7,237.25	\$12,890.41	\$4,500.00	\$9,530.00	\$10,000.00	\$10,000.00
Silent Auction/Fundraisers	\$442.75	\$1,446.31	\$1,500.00	\$1,500.00	\$1,500.00	\$1,500.00
Memberships	\$3,829.87	\$9,783.20	\$5,500.00	\$1,261.94	\$5,000.00	\$5,000.00
Website Revenue (job board and web ads)	\$48.01	\$48.01	\$250.00	\$250.00	\$250.00	\$250.00
Interest						
Scholarship funding		\$4,000.00	\$2,000.00		\$2,000.00	\$2,000.00
Total	\$53,751.96	\$77,975.11	\$52,500.00	\$52,791.94	\$63,750.00	\$63,750.00
Year End Cash Balance	\$18,765.25	\$26,506.14	\$16,615.27	\$27,273.09	\$30,828.09	\$35,383.09

Earnings Report

Custom From January 2021 To January 2026 All Membership Levels

